

# February 2025 Financials

PREPARED MAR'25 BY



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## **Executive Summary**



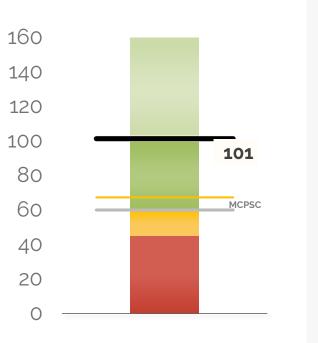
- February financials continue to reflect FY24 accrual adjustments. Cash flow receipts are applied to reduce AR.
- Cash is forecast at \$422k above budget, down 25k from prior month.
- State funding: Continued positive forecast supports financial stability.
- Expenses Management: Expenses remain within budget, demonstrating effective internal controls.

# **Key Performance Indicators**



## **Days of Cash**

Cash balance at year-end divided by average daily expenses

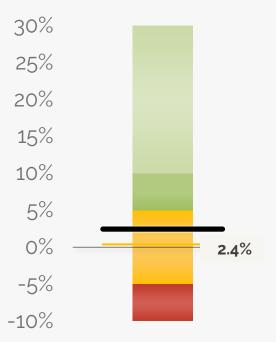


#### 101 DAYS OF CASH AT YEAR'S END

The school will end the year with 101 days of cash. This is above the recommended 60 days, and 2 less day(s) than last month

## Gross Margin

Revenue less expenses, divided by revenue

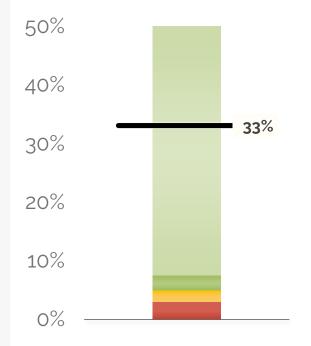


#### 2.4% GROSS MARGIN

The forecasted net income is \$114k, which is \$97k above the budget. It yields a 2.4% gross margin.

## Fund Balance %

Forecasted Ending Fund Balance / Total Expenses



#### 33.09% AT YEAR'S END

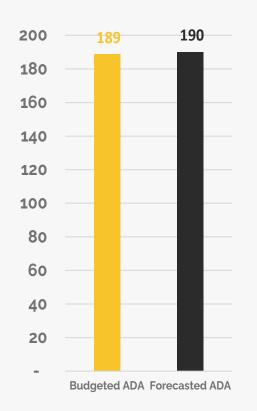
The school is projected to end the year with a fund balance of \$1,510,811. Last year's fund balance was \$1,397,252.

## **State Revenue**



### **Student Expectations**

### \$260K More Per-Pupil Funding Than Expected



The school now forecasts 190 ADA for SY24-25. The budget target was 189.

|                     | Current<br>Foreca<br>st | SY24-25<br>Budget | Differen<br>ce | Financial Gain / (Loss) |
|---------------------|-------------------------|-------------------|----------------|-------------------------|
| FY25 Enrollment     | 233                     | 230               | 3              |                         |
| FY25 Attendance     | 79.6%                   | 77.0%             | 2.6%           |                         |
| Total ADA FOR FWADA | 190                     | 189               | 1              |                         |
| FY24 ADA            | 186                     | 185               | 1              | 176k                    |
| FY25 Summer ADA     | 5                       | 4                 | 1              | 13k                     |
| FRL Count           | 181                     | 181               | 1              |                         |
| FRL Weight          | 37                      | 37                | 0              | 35k                     |
| IEP Count           | 30                      | 27                | 3              |                         |
| IEP Weight          | 4                       | 1                 | 3              | 37k                     |
| LEP Count           | 0                       | 0                 | 0              |                         |
| LEP Weight          | 0                       | ο                 | 0              |                         |
| FWADA               | 231                     | 227               | 4              |                         |
| Per WADA Payment    | \$13,358                | \$12,443          | 915            |                         |
| State Aid           | \$3.0M                  | \$2.8M            | \$257,371      | 260k                    |

## **Forecast Overview**



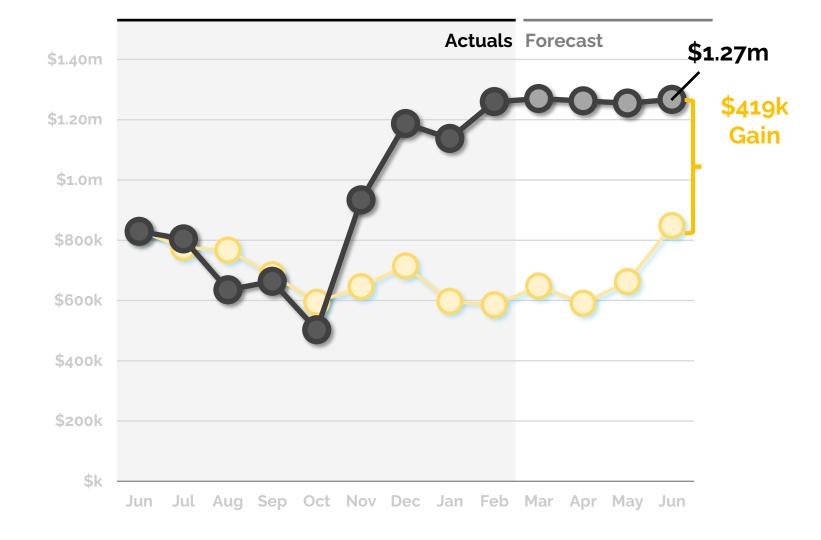
|                          | Forecast       | Budget | Variance | Variance Graphic | Comments  |
|--------------------------|----------------|--------|----------|------------------|---|
| Revenue                  | \$4.7m         | \$4.6m | \$59k    | +59k             | State revenue is \$250k over budget due to WADA<br>and state rate.<br>FY24 donation recognition decreased FY25<br>revenue, with cash flow adjustments increasing as<br>donations are collected. |
| Expenses                 | \$4.6m         | \$4.6m | \$38k    | +38k             | Expenses within budget.   |
| Net Income               | <b>\$114</b> k | \$16k  | \$97k    | 97k              |   |
| Cash Flow<br>Adjustments | \$325k         | 0      | \$325k   | +325k            | FY24 pledged Revenue converted to FY25 cash, reducing AR.   |
| Change in<br>Cash        | \$438k         | \$16k  | \$422k   | 422              | k   |
| PAGE 6                   |                |        |          |                  |   |

## **Cash Forecast**



# **101** Days of Cash at year's end

We forecast the school's year ending cash balance as **\$1.3m**, **\$419k** above budget.





# QUESTIONS?

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| Year-To-Date                 |           | Anı       | Annual Forecast |           |           |           |           |       |                            |
|------------------------------|-----------|-----------|-----------------|-----------|-----------|-----------|-----------|-------|----------------------------|
|                              | Actual    | Budget    | Variance        | Forecast  | Budget    | Variance  | Remaining | Rem % |                            |
| Revenue                      |           |           |                 |           |           |           |           |       |                            |
| Local Revenue                | 229,159   | 213,263   | 15,896          | 316,949   | 313,818   | 3,131     | 87,790    | 28%   |                            |
| State Revenue                | 2,002,688 | 1,728,945 | 273,743         | 3,040,880 | 2,783,667 | 257,213   | 1,038,192 | 34%   | REVENUE: \$59K AH          |
| Federal Revenue              | 218,692   | 278,993   | (60,301)        | 524,377   | 527,463   | (3,086)   | 305,685   | 58%   | <b>2</b> EXPENSES: \$38K A |
| Private Grants and Donations | 596,963   | 557,546   | 39,417          | 667,884   | 925,000   | (257,116) | 70,921    | 11%   |                            |
| Earned Fees                  | 58,726    | 42,000    | 16,726          | 129,091   | 70,000    | 59,091    | 70,365    | 55%   |                            |
| Total Revenue                | 3,106,228 | 2,820,746 | 285,481         | 4,679,181 | 4,619,948 | 59,232    | 1,572,953 | D     | <b>8</b> NET INCOME: \$97K |
| Expenses                     |           |           |                 |           |           |           |           |       | CASH ADJ:\$325K A          |
| Salaries                     | 1,335,540 | 1,383,510 | 47,970          | 2,004,900 | 2,075,265 | 70,365    | 669,361   | 33%   |                            |
| Benefits and Taxes           | 379,001   | 407,495   | 28,494          | 572,415   | 611,242   | 38,827    | 193,414   | 34%   | <b>6</b> NET CHANGE IN CA  |
| Staff-Related Costs          | 57,289    | 27,450    | (29,839)        | 66,683    | 39,900    | (26,783)  | 9,393     | 14%   | \$422K AHEAD               |
| Occupancy Service            | 293,267   | 342,730   | 49,463          | 502,453   | 514,095   | 11,642    | 209,186   | 42%   | +                          |
| Student Expense, Direct      | 536,267   | 532,525   | (3,742)         | 806,553   | 786,250   | (20,303)  | 270,286   | 34%   |                            |
| Student Expense, Food        | 29,041    | 33,333    | 4,293           | 61,564    | 55,500    | (6,064)   | 32,523    | 53%   |                            |
| Office & Business Expense    | 237,519   | 237,297   | (222)           | 377,521   | 349,539   | (27,982)  | 140,002   | 37%   |                            |
| Transportation               | 122,836   | 105,159   | (17,676)        | 173,532   | 171,932   | (1,600)   | 50,696    | 29%   |                            |
| Total Expenses               | 2,990,759 | 3,069,499 | 78,740          | 4,565,621 | 4,603,723 | 38,102    | 1,574,862 | 2     |                            |
| Net Income                   | 115,469   | (248,753) | 364,222         | 113,559   | 16,225    | 97,334    | (1,909)   | 3     |                            |
| Cash Flow Adjustments        | 315,162   | -         | 315,162         | 324,604   | -         | 324,604   | 9,442     | 4     |                            |
| Change in Cash               | 430,631   | (248,753) | 679,384         | 438,163   | 16,225    | 421,938   | 7,533     | 5     |                            |

|                              | Actual  |          |          |          |         |           |           |           | Forecast  |           |           |           |           |
|------------------------------|---------|----------|----------|----------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Income Statement             | Jul     | Aug      | Sep      | Oct      | Nov     | Dec       | Jan       | Feb       | Mar       | Apr       | Мау       | Jun       | TOTAL     |
| Revenue                      |         |          |          |          |         |           |           |           |           |           |           |           |           |
| Local Revenue                | 28,232  | 42,045   | 25,438   | 23,856   | 33,316  | 21,480    | 25,178    | 29,615    | 21,947    | 21,947    | 21,947    | 21,947    | 316,949   |
| State Revenue                | 225,068 | 227,944  | 224,655  | 225,629  | 223,326 | 348,643   | 275,192   | 252,231   | 259,548   | 259,548   | 259,548   | 259,548   | 3,040,880 |
| Federal Revenue              | 100     | 0        | 0        | 11,986   | 0       | 18,722    | 42,083    | 145,801   | 86,282    | 66,561    | 66,561    | 86,282    | 524,377   |
| Private Grants and Donations | 0       | 1,579    | 115      | 1,975    | 333,400 | 211,002   | 2,167     | 46,725    | 17,730    | 17,730    | 17,730    | 17,730    | 667,884   |
| Earned Fees                  | -375    | 0        | 0        | 0        | 59,091  | 0         | 10        | 0         | 17,591    | 17,591    | 17,591    | 17,591    | 129,091   |
| Total Revenue                | 253,025 | 271,568  | 250,208  | 263,445  | 649,132 | 599,847   | 344,629   | 474,372   | 403,099   | 383,378   | 383,378   | 403,099   | 4,679,181 |
| Expenses                     |         |          |          |          |         |           |           |           |           |           |           |           |           |
| Salaries                     | 161,087 | 166,485  | 167,800  | 174,021  | 170,067 | 166,869   | 164,097   | 165,114   | 167,340   | 167,340   | 167,340   | 167,340   | 2,004,900 |
| Benefits and Taxes           | 45,352  | 48,056   | 48,804   | 49,190   | 47,991  | 45,406    | 46,437    | 47,765    | 48,354    | 48,354    | 48,354    | 48,354    | 572,415   |
| Staff-Related Costs          | 367     | 9,688    | 1,176    | 1,671    | 4,583   | 15,695    | 14,131    | 9,978     | 2,348     | 2,348     | 2,348     | 2,348     | 66,683    |
| Occupancy Service            | 30,279  | 31,599   | 48,632   | 51,653   | 38,199  | 23,567    | 31,663    | 37,675    | 52,297    | 52,297    | 52,297    | 52,297    | 502,453   |
| Student Expense, Direct      | 15,978  | 149,892  | 60,094   | 79,454   | 51,337  | 60,277    | 73,409    | 45,827    | 67,572    | 67,572    | 67,572    | 67,572    | 806,553   |
| Student Expense, Food        | -956    | 956      | 4,071    | 7,394    | 7,403   | 0         | 0         | 10,172    | 8,131     | 8,131     | 8,131     | 8,131     | 61,564    |
| Office & Business Expense    | 28,841  | 42,783   | 25,241   | 33,886   | 20,121  | 20,981    | 44,251    | 21,415    | 36,501    | 34,501    | 34,501    | 34,501    | 377,521   |
| Transportation               | 1,305   | 14,751   | 19,944   | 24,420   | 13,149  | 16,334    | 19,499    | 13,433    | 12,674    | 12,674    | 12,674    | 12,674    | 173,532   |
| Total Ordinary Expenses      | 282,253 | 464,210  | 375,763  | 421,690  | 352,850 | 349,129   | 393,486   | 351,379   | 395,216   | 393,216   | 393,216   | 393,216   | 4,565,621 |
| Total Expenses               | 282,253 | 464,210  | 375,763  | 421,690  | 352,850 | 349,129   | 393,486   | 351,379   | 395,216   | 393,216   | 393,216   | 393,216   | 4,565,621 |
| Net Income                   | -29,228 | -192,642 | -125,554 | -158,245 | 296,282 | 250,718   | -48,857   | 122,994   | 7,883     | -9,838    | -9,838    | 9,883     | 113,559   |
| Cash Flow Adjustments        | 4.476   | 23,978   | 153,251  | -2,222   | 134,664 | 2,707     | -536      | -1,155    | 2,360     | 2,360     | 2,360     | 2,360     | 324,604   |
| Change in Cash               | -24,752 | -168,664 | 27,696   | -160,467 | 430,946 | 253,425   | -49,393   | 121,839   | 10,243    | -7,477    | -7,477    | 12,243    | 438,163   |
| Ending Cash                  | 804,319 | 635,655  | 663,351  | 502,884  | 933,830 | 1,187,256 | 1,137,863 | 1,259,702 | 1,269,945 | 1,262,468 | 1,254,991 | 1,267,234 | PAGE 10   |

|                              | Previous Year End | Current   | Year End  |
|------------------------------|-------------------|-----------|-----------|
| Assets                       |                   |           |           |
| Current Assets               |                   |           |           |
| Cash                         | 829,071           | 1,259,702 | 1,267,234 |
| Other Current Assets         | 9,755             | 0         | 0         |
| Accounts Receivable          | 677,455           | 271,866   | 271,866   |
| Total Current Assets         | 1,516,281         | 1,531,567 | 1,539,100 |
| Total Assets                 | 1,516,281         | 1,531,567 | 1,539,100 |
| Liabilities and Equity       |                   |           |           |
| Liabilities                  |                   |           |           |
| Current Liabilities          |                   |           |           |
| Other Current Liabilities    | 78,289            | 18,847    | 28,289    |
| Accounts Payable             | 40,740            | 0         | 0         |
| Total Current Liabilities    | 119,029           | 18,847    | 28,289    |
| Total Long-Term Liabilities  | 0                 | 0         |           |
| Total Liabilities            | 119,029           | 18,847    | 28,289    |
| Equity                       |                   |           |           |
| Unrestricted Net Assets      | 1,397,252         | 1,397,252 | 1,397,252 |
| Net Income                   | 0                 | 115,469   | 113,559   |
| Total Equity                 | 1,397,252         | 1,512,720 | 1,510,811 |
|                              |                   |           |           |
| Total Liabilities and Equity | 1,516,281         | 1,531,567 | 1,539,100 |

# Forecast History of June 30, 2025 Cash Balance DOPS

| Source | Days of Cash at 6/30/25 | Change | Description of change  |
|--------|-------------------------|--------|--|
| Budget | 67                      |        | From SY24-25Budget   |
| Jul    | 71                      | 4      |  |
| Aug    | 56                      | -16    | Reduced State Funding based on 210 students.                         |
| Sep    | 78                      | 23     | Updated State Aid  |
| Oct    | 78                      | 23     | No changes made  |
| Nov    | 86                      | 7      | Comment  |
| Dec    | 80                      | -6     | State Revenue ADA less 3 points. Balance Sheet adjustments from FY24 |
| Jan    | 102                     | 23     | State Funding increased in ADA and rate. Staffing savings.           |
| Feb    | 100                     | -2     | Increased ADA and cash flow adjustments.                             |
| Mar    |                         |        |  |
| Apr    |                         |        |  |
| May    |                         |        |  |
| Jun    |                         |        |  |